



04019735

SEC

SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

## OMB APPROVAL

OMB Number: 3235-0123  
Expires: October 31, 2004  
Estimated average burden  
hours per response..... 12.00ANNUAL AUDITED REPORT  
FORM X-17A-5  
PART III

## SEC FILE NUMBER

8-37969

## FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the  
Securities Exchange Act of 1934 and Rule 17a-5 ThereunderREPORT FOR THE PERIOD BEGINNING 01/01/03 AND ENDING 12/31/03  
MM/DD/YY MM/DD/YY

## A. REGISTRANT IDENTIFICATION

NAME OF BROKER-DEALER: PAULSEN SECURITIES INC

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

238 WAREHAM RD.  
(No. and Street)MAYNARD  
(City)MA  
(State)01738  
(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

RICHARD PAULSEN

608-748-9994

(Area Code - Telephone Number)

## B. ACCOUNTANT IDENTIFICATION

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

Friedman, Suvalle &amp; Salomon, P.C.

70 Wells Avenue

(Name - if individual, give last, first, middle name)  
Newton, MA 02459-3210

(Address)

(City)

(State)

(Zip Code)

REC'D S.E.C.

JUL 29 2004

## CHECK ONE:

- ☒ Certified Public Accountant  
☐ Public Accountant  
☐ Accountant not resident in United States or any of its possessions.

PROCESSED

AUG 05 2004

THOMSON  
FINANCIAL

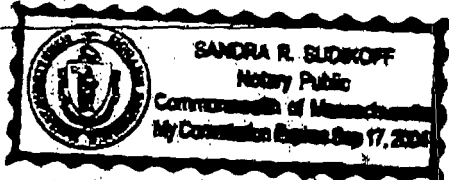
## FOR OFFICIAL USE ONLY

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection of  
information contained in this form are not required to respond  
unless the form displays a currently valid OMB control number.

## OATH OR AFFIRMATION

I, RICHARD PAULSEN, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of PAULSEN SECURITIES INC, as of January 14, 2004, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:



Sandra R. Sudloff  
Notary Public

Richard Paulsen  
Signature  
CEO  
Title

This report \*\* contains (check all applicable boxes):

- ☒ (a) Facing Page.
- ☒ (b) Statement of Financial Condition.
- ☐ (c) Statement of Income (Loss).
- ☐ (d) Statement of Changes in Financial Condition.
- ☒ (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- ☒ (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- ☒ (g) Computation of Net Capital.
- ☐ (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- ☐ (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- ☐ (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-3 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- ☐ (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- ☒ (l) An Oath or Affirmation.
- ☐ (m) A copy of the SIPC Supplemental Report.
- ☐ (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

**Paulsen Securities, Inc.**  
**Statement of Financial Condition**  
**December 31, 2003**

**Assets**

	\$ 506,306
Cash	75,000
Deposit at carrying broker	27,080
Commission receivable	
Securities owned:	46,100
Not readily marketable, at estimated fair value	
Furniture and equipment, less accumulated depreciation of \$163,578	66,905
Security deposit, other	<u>1,350</u>
<b>Total assets</b>	<b>\$ <u>722,741</u></b>

**Liabilities and Stockholder's Equity**

<b>Liabilities</b>	\$ 20,157
Accounts payable and accrued expenses	
 <b>Stockholder's equity</b>	
Common stock, \$.01 par value,	10
1,000 shares authorized, issued and outstanding	264,990
Additional paid-in capital	<u>437,584</u>
Retained earnings	<u>702,584</u>
Total stockholder's equity	<u>722,741</u>
<b>Total liabilities and stockholder's equity</b>	<b>\$ <u>722,741</u></b>

*See independent auditors' report and notes to financial statements.*